



FAMILY  
WINEMAKERS  
*of*  
CALIFORNIA®

# Tasting Showcase

BING CROSBY HALL  
DEL MAR COUNTY FAIRGROUNDS  
SUNDAY  
MARCH 10  
2024

# Family Winemakers Northern California Tastings

**W**elcome! We're thrilled to have you join us for this special Family Winemakers of California event. We're certain that you will find many wines that you'll love for their unique character and style.

Did you know that there are nearly 5,400 licensed wineries in California? Most of them are small, family wineries producing extraordinary wines. The purpose of this is to help these wineries fight for more access to markets, protect individual freedoms from government over-reach, and foster continual strides in improving vineyard and winemaking systems and technology.

Many of these wines are commonly unavailable outside of the winery. So, make sure you ask your favorite producers about how you can purchase their wines to enjoy at home.

You have a rare opportunity to speak with the winemakers and representatives — folks who not only make the wines but can also offer you a perspective on their winery and dedication to their craft.

They each have a story to tell, so enjoy your time with them!

Pete Downs

President



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PBmedia offers a range of services in Photography and Video Production as well as Graphic and Interactive Design in Napa Valley. Whether we're in a vineyard at midnight filming harvest for a marketing video or making accessibility refinements on a website, we are dedicated to providing visually distinctive products with a perfect blend of aesthetics and functionality while effectively & efficiently conveying the intended message or theme. If you're looking to produce still, moving images, or have a design project in mind, say hello and find out how we can bring your story to life.

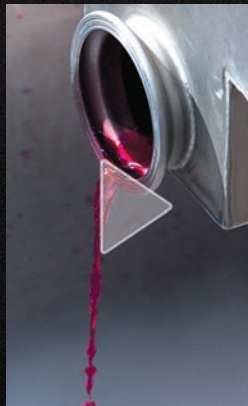


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[pbmediacreates.com](http://pbmediacreates.com)



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# VINTNERS INSTITUTE

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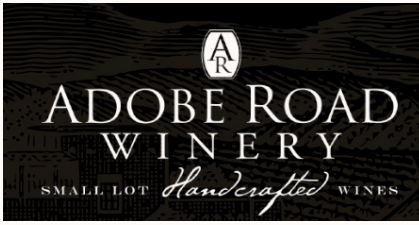
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ADOBEROADWINES.COM



## ADOBE ROAD WINERY

Established 2002 | Winery Owner: Callum Clarke  
Winemaker: Callum Clarke  
Cases per vintage: 10,000

**POURING:** Chardonnay | Marsanne | Viognier | Cabernet Franc | Cabernet Sauvignon  
Petite Sirah | Pinot Noir | Syrah/Shiraz | Tempranillo | Zinfandel | Meritage Red  
Rhône Blend | Other Red Blend



AVVWINE.COM



## ALEXANDER VALLEY VINEYARDS

Established 1975 | Winery Owner: Wetzel Family  
Winemaker: Kevin Hall  
Cases per vintage: 170000

**POURING:** Chardonnay | Fumé Blanc / Sauv. Blanc | Cab. Sauvignon | Merlot Pinot Noir  
Syrah/Shiraz | Zinfandel | Meritage Red | Other Red Blend | Rosé



AVENSOLEWINERY.COM



## AVENSOLE WINERY

Established 2016 | Winery Owner: Maribeth Levinne  
Winemaker: Renato Sais  
Cases per vintage: 5000

**POURING:** Fumé Blanc / Sauvignon Blanc | Other Red Blend

# Avinodos



AVINODOS.COM



## AVINODOS WINES

Established 2012 | Winery Owner: Dan Dexter  
Winemaker: Dan Dexter  
Cases per vintage: 1,200

*Looking for both CA & out-of-state Distributors*

**POURING:** Fumé Blanc / Sauvignon Blanc | Cabernet Franc Cabernet Sauvignon  
Malbec | Merlot | Sparkling

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# BEL VINO

BELVINOWINERY.COM



## BEL VINO WINERY

Established 2011 | Winery Owner: Mike Janko  
Winemaker: George Bursick  
Cases per vintage: 8,000

*Looking for both CA & out-of-state Distributors*

**POURING:** Chardonnay | Muscat Canelli | Riesling | Viognier | White Blend  
Pinot Noir | Sparkling

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# BEVZERO

BEVERAGE INNOVATION

BEVZERO.COM



## BEVZERO

Established 1991 | Winery Owner: Bev Zero  
Winemaker: Matt Hughes  
Cases per vintage: 50,000

*Looking for both CA & out-of-state Distributors*

**POURING:** Chardonnay | White Blend | Rosé | Sparkling



BLAIRWINES.COM



### BLAIR ESTATE

Established 2008 | Winery Owner: Blair Vineyards LLC  
Winemaker: Jeffrey Blair  
Cases per vintage: 1,300

**POURING:** Chardonnay | Pinot Gris | Pinot Noir

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BLUEHONEYWINESANDMEADS.COM



### BLUE HONEY

Established 2022 | Winery Owner: Christine and Kody Boger  
Winemaker: Christine Boger  
Cases per vintage: 340

*Looking for both CA & out-of-state Distributors*

**POURING:** Rosé | Dessert

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CABANAWINERY.COM



### CABANA WINERY

Established 2014  
Winery Owners: Smerling Family  
Winemaker: Robert Smerling  
Cases per vintage: 8,000

*Looking for out-of-state Distributor*

**POURING OUR RISK WINES:** Oakville Cabernet | Sangiovese | Barbera  
Pinot Noir | Petite Sirah | Zinfandel | Chardonnay | Sauvignon Blanc



# Carol Shelton

W I N E S

CAROLSHELTON.COM



## CAROL SHELTON WINES

Established 2000 | Winery Owner: Shelton-Mackenzie Wine Co  
Winemaker: Carol Shelton  
Cases per vintage: 16,000

*Looking for out-of-state Distributor*

**POURING:** Grenache Blanc | White Blend | Zinfandel | Rhône Blend | Rosé

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CASSWINES.COM



# CASS | WINERY

## CASS WINERY

Established 2005 | Winery Owners: Steve Cass and Ted Plemons  
Winemaker: Sterling Kragten  
Cases per vintage: 13,000

**POURING:** Viognier | White Blend | Cabernet Sauvignon | Grenache | Mourvèdre  
Syrah/Shiraz | Rhône Blend | Rosé

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COOMBERWINES.COM



## COOMBER CRAFT WINES - OCEANSIDE & VISTA

Established 2009 | Winery Owners: Skip and Maureen Coomber  
Winemaker: Skip Coomber  
Cases per vintage: 2,000

**POURING:** Chardonnay | Pinot Grigio | Riesling | Cabernet Sauvignon | Malbec | Merlot  
Pinot Noir | Syrah/Shiraz | Meritage Red | Rosé | Sparkling



# Cougar

VINEYARD & WINERY

COUGARWINERY.COM



## COUGAR VINEYARD AND WINERY

Established 2004 | Winery Owners: Rick and Jennifer Buffington  
Winemaker: Rick Buffington  
Cases per vintage: 5,500

**POURING:** Primitivo | Vermentino | Sparkling

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DOFFOWINES.COM



## DOFFO WINES, LLC

Established 1997 | Winery Owner: Damian Doffo  
Winemaker: Damian Doffo & Nadia Urquidez  
Cases per vintage: 10,000

*Looking for both CA & out-of-state Distributors*

**POURING:** White Blend | Cabernet Sauvignon | Malbec | Zinfandel  
Other Red | Blend Vermentino

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Donald Patz Wine Group

DONALDPATZWINEGROUP.COM



## DONALD PATZ WINE GROUP

Established 2017 | Winery Owner: Donald Patz  
Winemaker: Donald Patz  
Cases per vintage: 3,000

**POURING:** Chardonnay | Marsanne | Cabernet Sauvignon | Pinot Noir | Syrah/Shiraz



**E H R E T**

EHRETWINERY.COM



**EHRET**

Established 2005  
Winery Owner: Pierre Ehret  
Winemaker: Erin Green  
Cases per vintage: 1800

*Looking for both CA & out-of-state Distributors*

**POURING:** Fumé Blanc / Sauvignon Blanc | Cabernet Sauvignon | Merlot | Zinfandel

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*Elaine*

ELAINEWINES.COM



**ELAINE WINES**

Established 2017 | Winery Owners: Elaine Sale  
Winemaker: Elaine Sale  
Cases per vintage: 150

*Looking for both CA & out-of-state Distributors*

**POURING:** Chardonnay | Pinot Noir

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EUROPAVILLAGE.COM



**EUROPA VILLAGE WINERY & RESORT**

Established 2011 | Winery Owner: Dan Stephenson  
Winemaker: George Bursick  
Cases per vintage: 26,000

**POURING:** Chardonnay | Sangiovese | Sparkling



FALKNERWINERY.COM



## FALKNER WINERY

Established 2000 | Winery Owner: John Doe  
Winemaker: Jane Doe  
Cases per vintage: 6,000

*Looking for CA Distributor*

**POURING:** Fumé Blanc / Sauvignon Blanc | Viognier | Syrah/Shiraz  
Meritage Red | Other Red Blend

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FREEFLOWWINES.COM



## FREE FLOW WINES

Established 2009  
Winery Owner: Rich Bouwer

*Looking for both CA & out-of-state Distributors*

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FROG'S TOOTH

FROGSTOOTH.COM



## FROGS TOOTH WINERY

Established 1999 | Winery Owner: Larry Aderman  
Winemaker: Larry Aderman  
Cases per vintage: 2,000

*Looking for both CA & out-of-state Distributors*

**POURING:** Viognier | White Blend | Barbera | Grenache | Petite Sirah | Rosé



ACAIBO.COM



**G & C LURTON VINEYARDS**  
— ACAIBO —

Established 2012 | Winery Owner: Gonzague/Claire Lurton  
Winemaker: Nicolas Vonderheyden  
Cases per vintage: 1,200

*Looking for out-of-state Distributor*

**POURING:** Cabernet Franc | Cabernet Sauvignon | Malbec | Merlot

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GERSHONBACHUS.COM



**GERSHON BACHUS VINTNERS**

Established 2005 | Winery Owner: Christina Lesch Falik  
Winemaker: Christina Lesch Falik  
Cases per vintage: 3,100

**POURING:** Cabernet Sauvignon | Grenache | Meritage Red | Other Red Blend

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GRAZINGTHEORY.COM



**GRAZING THEORY LAVISH CHARCUTERIE**

Established 2019 | Owner: Gina LaMora



GREYSCALEWINES.COM



### GREYSCALE WINES

Established 2008  
Owners: Jean & Larry Rowe  
Winemaker: Kian Tavakoli  
Cases per vintage: 400

**POURING:** Fumé Blanc / Sauvignon Blanc | Cabernet Sauvignon | Merlot | Meritage Red

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H • L • R™

HLRCELLARS.COM



### H • L • R CELLARS

Established 2010 | Winery Owner: Steve Heller  
Winemaker: Steve Heller  
Cases per vintage: 400

*Looking for CA Distributor*

**POURING:** Cabernet Sauvignon | Malbec | Merlot | Other Red Blend

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HAYLO  
WINES

HAYLOWINE.COM



### HAYLO WINES

Established 2023 | Winery Owners: Haley and Lauren  
Winemakers: Estate Crush | Cases per vintage: 110

**POURING:** Fumé Blanc/Sauvignon Blanc | Cabernet Sauvignon

HOFFMANNVINEYARDS.COM

# HOFFMANN VINEYARDS

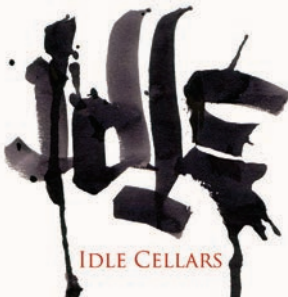


## HOFFMANN VINEYARDS CO

Established 2013 | Winery Owner: Ray Hoffmann  
Winemaker: Ray Hoffmann and Carolina Colque  
Cases per vintage: 500

**POURING:** Malbec | Rosé

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IDLECELLARS.COM



## IDLE CELLARS

Established 2006 | Winery Owner: Ari Heavner & Ben Larks  
Winemakers: Ben Larks & Ari Heavner  
Cases per vintage: 1200

*Looking for both CA & out-of-state Distributors*

**POURING:** Sauvignon Blanc | Rosé | Grenache | Merlot | Cabernet Sauvignon

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## INSPIRATION VINEYARDS & WINERY



INSPIRATIONVINEYARDS.COM



## INSPIRATION VINEYARDS & WINERY

Established 2002 | Winery Owner: Jon Phillips  
Winemaker: Jon Phillips | Cases per vintage: 400

*Looking for both CA & out-of-state Distributors*

**POURING:** Viognier | Cabernet Franc | Cabernet Sauvignon | Grenache | Merlot  
Pinot Noir | Syrah/Shiraz | Zinfandel

# intent wines

INTENTWINES.COM

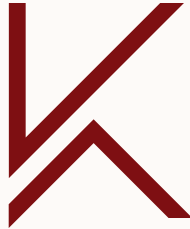


## INTENT WINES

Established 2017 | Winery Owner: Patrick Callagy  
Winemaker: Patrick Callagy | Cases per vintage: 600

**WINES:** Pinot Gris | Riesling | Pinot Noir | Sangiovese | Syrah/Shiraz | Rosé

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KUBANIWINES



# K U B A N I

## KUBANI

Established 2018 | Winery Owner: RP  
Winemaker: Bobby Moy  
Cases per vintage: 200

*Looking for both CA & out-of-state Distributors*

**POURING:** Chardonnay | Cabernet Sauvignon | Grenache | Petite Sirah | Rosé

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# LA CREMA<sup>®</sup>



LACREMA.COM



## LA CREMA

Established 1979 | Winery Owner: Barbara Banke  
Winemaker: Craig McAllister  
Cases per vintage: 150,000

**POURING:** Fumé Blanc / Sauvignon Blanc | Pinot Noir

# LE VIGNE

PASO ROBLES

# WINERY

LEVIGNEWINERY.COM



## LE VIGNE WINERY - PASO ROBLES

Established 1989 | Winery Owner: Sylvia Filippini  
Winemaker: Anthony Gallegos  
Cases per vintage: 12,000

*Looking for out-of-state Distributor*

**POURING:** | Chardonnay | Fumé Blanc / Sauvignon Blanc | Viognier | Cabernet Franc  
Cabernet Sauvignon | Grenache | Malbec | Merlot | Mourvèdre | Petit Verdot | Petite Sirah  
Primitivo | Sangiovese | Syrah/Shiraz | Meritage Red | Rosé | Sparkling



ULTIMATEVINEYARDS.COM



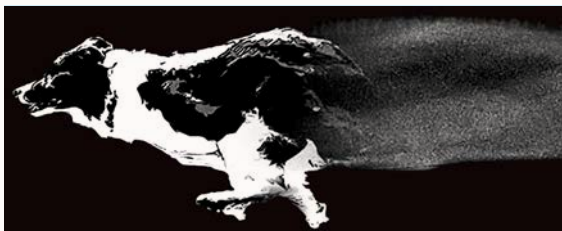
# ULTIMATE

*Vineyards*

## MAURICE CAR'RIE WINERY ULTIMATE VINEYARDS

Established 1986 | Winery Owner: Janak Patel  
Winemaker: Gino DiMercurio  
Cases per vintage: 15,000

**POURING:** Fumé Blanc / Sauvignon Blanc | Merlot | Meritage Red



MAYLENAWINES.COM



## MAYLENA WINES

Established 2024 | Winery Owner: Leslie Sisneros  
Winemaker: Leslie Sisneros  
Cases per vintage: 50

*Looking for CA Distributor*

**POURING:** White Blend | Cabernet Sauvignon





MCVWINES.COM



## MCV WINES

Established 2011 | Winery Owner: Matt Villard  
Winemaker: Matt Villard  
Cases per vintage: 1,500

**POURING:** | Fumé Blanc / Sauv. Blanc | Petite Sirah | Syrah | Other Red Blend  
Tannat | Rosé

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**MELOGRANO**<sup>®</sup>  
PREMIUM CRAFT COCKTAILS

MELOGRANOCOCKTAILS.COM



## MELOGRANO COCKTAILS

Established 2021 | Owner: Shiva Mortazavi  
Beverage Maker: Shiva Mortazavi  
Cases per year: 30,000

*Looking for CA Distributor*

**POURING:** Orange Blossom Martini | Cucumber Lime Mojito

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MONROYWINES.COM



## MONROY WINES

Established 2016  
Winery Owner: Adolfo Hernandez  
Winemaker: Adolfo Hernandez  
Cases per vintage: 400

*Looking for both CA & out-of-state Distributors*

**POURING:** Fumé Blanc / Sauvignon Blanc | Cabernet Sauvignon



MONTEDEORO.COM



## MONTE DE ORO WINERY

Established 2009 | Winery Owner: Ken Zignorski  
Winemaker: David Allbright  
Cases per vintage: 9,000

**POURING:** Chardonnay | Pinot Grigio | Viognier | Cabernet Franc | Syrah/Shiraz  
Tempranillo | Other Red Blend

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PINEMOUNTAINVINEYARDS.COM



## PINE MOUNTAIN VINEYARDS

Established 2010 | Winery Owner: Hien Nguyen  
Winemaker: Doug Hackett  
Cases per vintage: 2,500

*Looking for both CA & out-of-state Distributors*

**POURING:** Cabernet Franc | Cabernet Sauvignon | Rosé

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PREMONITIONCELLARS.COM



## PREMONITION CELLARS

Established 2009 | Winery Owner: Anthony Schroth  
Winemaker: Anthony Schroth  
Cases per vintage: 350

**POURING:** Chardonnay | Gewürztraminer | Mourvèdre | Pinot Noir | Zinfandel



RACKANDRIDDLE.COM/



RACK & RIDDLE® **RACK & RIDDLE WINERY**

Established 2007

Winery Owner: Bruce Lundquist & Rebecca Faust

Winemaker: Manveer Sandhu

Cases per vintage: 2,000

**POURING:** *Sparkling*

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REDCARWINE.COM

**RED • CAR**



**RED • CAR**

Established 2000 | Winery Owner: Richard Crowell

Winemaker: Tanner Scheer

Cases per vintage: 6,000

*Looking for out-of-state Distributor*

**POURING:** *Chardonnay | Pinot Noir | Syrah/Shiraz | Rosé*

---



SAKURAWINERY.COM



**SAKURA**

Established 2021 | Winery Owner: Jennifer Sahara

Winemaker: Jennifer Sahara

Cases per vintage: 450

*Looking for CA Distributor*

**POURING:** *Cabernet Sauvignon | Tempranillo | Pinot Blanc | Rosé*



SANGUISWINE.COM



## SANGUIS

Established 2004 | Winery Owner: Matthias Pippig

Winemaker: Matthias Pippig | Cases per vintage: 2,000

**POURING:** Chardonnay | Marsanne | Roussanne | Viognier | White Blend

Cabernet Franc | Cabernet Sauvignon | Grenache | Petit Verdot | Pinot Noir | Other Red Blend

# SOBON ESTATE

SOBONWINE.COM



## SOBON ESTATE & SHENANDOAH VINEYARDS

Established 1977 | Winery Owner: Robert F Sobon

Winemaker: Paul Sobon

Cases per vintage: 45,000

**POURING:** Viognier | Barbera | Zinfandel | Rosé | Dessert



STARFIELDVINEYARDS.COM

# STARFIELD VINEYARDS



Established 2012

Winery Owners: Tom & Rob Sinton

Winemaker: Rob Sinton | Cases per vintage: 5,000

*Looking for both CA & out-of-state Distributors*

**POURING:** Marsanne | Viognier | White Blend | Grenache | Mourvèdre | Tempranillo  
Rhône Blend | Sparkling



STONESTREETWINES.COM

# STONESTREET

ESTATE VINEYARDS



## STONESTREET ESTATE VINEYARDS

Established 1995 | Winery Owner: Jackson Family Wines  
Winemaker: Kristina Shideler  
Cases per vintage: 8,000

**POURING:** Chardonnay | Cabernet Sauvignon

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V-VINEYARDS.COM



# V. VINEYARDS

## V. VINEYARDS

Established 2007 | Winery Owner: Gina & Steve Viets  
Winemaker: Jean Hoefliger  
Cases per vintage: 1,000

*Looking for both CA & out-of-state Distributors*

**POURING:** Chardonnay | Cabernet Franc | Cabernet Sauvignon | Pinot Noir

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WALNUTTREERANCH.COM



## WALNUT TREE RANCH

Established 2015  
Owner: Walnut Tree Ranch  
Winemaker: Paul Hedtke  
Cases per vintage: 300

**POURING:** Sangiovese



# WIENS

C E L L A R S

WIENSCCELLARS.COM



## WIENS CELLARS

Established 2006

Winery Owner: David Steinhafel

Winemaker: Joseph Wiens

Cases per vintage: 25,000

*Looking for CA Distributor*

**POURING:** White Blend | Cabernet Sauvignon | Other Red Blend | Sparkling

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# WILSON CREEK

WINERY & VINEYARDS

WILSONCREEKWINERY.COM



## WILSON CREEK WINERY

Established 2000 | Winery Owner: Bill Wilson

Winemaker: Kristina Filippi

Cases per vintage: 80,000

**POURING:** White Blend | Zinfandel

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# Windrun

WINDRUNWINE.COM



## WINDRUN WINE CO

Established 2010 | Winery Owner: Adam and Cameron Arealos

Winemaker: Ken Brown

Cases per vintage: 650

*Looking for CA Distributor*

**POURING:** Chardonnay | Grenache | Pinot Noir | Syrah/Shiraz | Rosé



WINEGUYANDWINEGAL.COM



WWW.WINDRUNWINE.COM

Established 2019

Winery Owner: David Dees

Winemaker: David Dees

Cases per vintage: 2,000

**POURING:** White Blend | Cab. Sauvignon | Pinot Noir | Zinfandel | Other Red Blend | Rosé





*Raise  
Your Glass.*



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